

Canaan

Hrach Simonian

General Partner / West Coast
Since 2007

Hrach is an engineer-turned-investor who helped build Canaan West Coast. He invests in both consumer and enterprise technologies but in every investment, he focuses on marketplaces - and how to make them more efficient. He was the first institutional investor in Instacart and led Canaan's investments in Cargomatic, CompStak, RealtyMogul.com and Zugata on whose boards he serves.

Prior to joining Canaan, Hrach served as an Associate at Rutberg & Company. The group's coverage spanned product and technology categories, including semiconductors, devices, infrastructure, and services. Previously, Hrach held several laser research and development positions at Northrop Grumman and TRW.

Hrach holds an M.B.A. from the Stanford Graduate School of Business where he served as co-president of the VC Club. Previously, he earned an M.S. in Electrical Engineering from the University of Michigan in Ann Arbor, where his research focused on biological neural networks, linear systems analysis, and solid-state lasers. He also holds a B.S. in Electrical Engineering from UCLA specializing in biomedical engineering.

About Canaan

Canaan is an early stage venture capital firm that invests in entrepreneurs with visionary ideas. With \$5B under management, a diversified fund and over 190 exits to date, Canaan has invested in some of the world's leading technology and healthcare companies over the past 30 years. Canaan's focus areas include fintech, enterprise/cloud, marketplaces, frontier tech, biopharma, digital health and medtech. To learn more about our people and our portfolio, please visit canaan.com.